



### Academic Personnel Short Profile / Short CV

<b>Institution:</b>	Mediterranean Institute of Management
<b>Surname:</b>	Josephides
<b>Name:</b>	Pavlos
<b>Rank/Position:</b>	Visiting Lecturer
<b>Program of Study:</b>	MBA and MPA
<b>Scientific Domain: *</b>	<b>Management Principles and International Business, Strategic Management, Feasibility Studies</b>

*\*Field of Specialization*

### Academic qualifications (list by highest qualification)

Qualification	Year	Awarding Institution	Department	Thesis title
<b>BA (Hons) Business Economics &amp; Finance</b>	1997	<b>University of North London (London Metropolitan)</b>	<b>Business School</b>	The accession of Cyprus in the European Union: Enhancing the Strategic Plan of 2000 for Industrial, Business and Financial Services
<b>M.B.A (Master in Business Administration)</b>	1998	<b>University of North London (London Metropolitan)</b>	<b>Business School</b>	Quality of Services in Banking Sector – the case of CPB

**Employment history in Academic Institutions/Research Centers– List by the three (3) most recent**

Period of employment		Employer	Location	Position
From	To			
1999	Today	P.M.P Business Angels	Cyprus	CEO - Director
2003	Today	M.I.M	Cyprus	Lecturer
2013	Today	NETinfo Plc	Cyprus	Director

**Key refereed journal papers, monographs, books, conference publications etc. List the five (5) more recent and other five (5) selected –(max total 10)**

Ref. Number	Year	Title	Other authors	Journal and Publisher/ Conference	Vol.	Pages
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

Exhibitions (where applicable).List the five (5) more recent and other five (5) selected. (max total 10)					
Ref. Number	Date	Topic	International / Local	Location*	Role in Exhibition
1	December 2019	Management and Leadership Skills for SME (Annad)	Local	Nicosia (KEPA)	Presenter
2	November 2019	Digital Banking- Strategic Opportunities – NETinfo Plc	Local	Nicosia	Presenter
3	June 2019	Strategic Development Plan for Agrotourism – Troodos (Annad)	Local	Galata	Presenter
4	September 2019	Strategic Management tools for CY SME	Local	Nicosia	Presenter
5					
6					
7					
8					
9					
10					

*\*Specify venue, geographic location etc*

Research Projects. List the five (5) more recent and other five (5) selected (max total 10)				
Ref. Number	Date	Title	Funded by	Project Role*
1				
2				
3				
4				
5				
6				

7				
8				
9				
10				

*\*Project Role: i.e. Scientific/Project Coordinator, Research Team Member, Researcher, Assistant Researcher, other*

<b>Academic Consulting Services and/or Participation in Councils / Boards/ Editorial Committees. List the five (5) more recent (Optional Entry)</b>				
<b>Ref. Number</b>	<b>Period</b>	<b>Organization</b>	<b>Title of Position or Service</b>	<b>Key Activities</b>
1	2013-today	NETinfo PLC	Non –Executive Director	Strategy- Audit Committee
2	2016-Today	NEXIA Poyiadjis	Head of Business Consulting/ Valuations Non-Executive Director	Strategy- Valuations- Business Development -
3	2019- today	KeyWayInvestments	Non- Executive Director (Regulated Investment firm from Cysec)	Strategy- Audit Committee
4	1999-Today	PMP Business Angels	Executive Director CEO	Strategy- General management
5	2015- Today	Fidescorp Ventures	Non- Executive Director (Regulated Investment Firm from Cysec)	Private Equity – Fund investment Decisions- Strategy

<b>Awards / International Recognition (where applicable). List the five (5) more recent and other five (5) selected. (max total 10) (Optional Entry)</b>			
<b>Ref. Number</b>	<b>Date</b>	<b>Title</b>	<b>Awarded by:</b>

1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

Other Achievements. List the five (5) more recent and other five (5) selected. (max total 10) (Optional Entry)			
Ref. Number	Date	Title	Key Activities:
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			